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	CONTRACT	11.7011	
ATTN:		OL/PD/CAS	25X
то :	OL/PD/ICS	FROM	25X <sup>2</sup>
	SPEED LETTER	LETTER NO.	OCT 1966
	3.	REPLY REQUESTED DATE	0 10/1
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	Approved For Release 2003/01/28 : CIA-RDP78B04747A00300040031-1	
		 25X1
25X1	18 October 1966	
25X1	Attention: Contracting Officer	25X1
-	Reference: a) Contracting Officer's Letter dated 21 September 1966	20/(1
25X1	has reviewed in detail the effort required to complete performance of subject contract to your satisfaction. The attached summary represents total costs estimated to complete the contract in addition to actual costs expended by this contractor. The total estimated cost	
25X1 25X1	without fee (Column 1). On an actual cost  basis there is an anticipated overrun over Target Cost of	
25X1	Column 2 shows identical direct labor hours and material costs, but at overhead and G & A rates reduced by the type of disallowances which have been made on previous audits. On this basis, the anticipated contract cost which is less than the allowable contract target cost of	25X1
25X1	On the basis of the Government's established rates after audit, there would not be a formal overrun on this contract (Column 2). Assuming the contract is completed for the estimated cost and assuming that the final cost after Government audit is approximately this	25X1
25X1	contractor will receive from the Government a total of which in terms of total actual costs expended by this contractor indicates a zero profit contract (Column 1). Disallowances made through audits can only be taken from profits, yet, they are incurred as necessities of doing business and are generally acceptable costs under sound accounting practice. The only possible profit obtainable under this contract would be the incentive portion determined by your technical personnel.	

25X1		25X1
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	18 October 1966 Page 2	
	If we can provide any additional information, please contact the undersigned.	
	Very truly yours,	
		25X1
25X1		

Enc.

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